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**UNESCO Category II Centre on Integrated and Multidisciplinary Water Resources Management,
Thessaloniki, Greece (CIMWRM)**

Behavioral modelling of decision making in water resources

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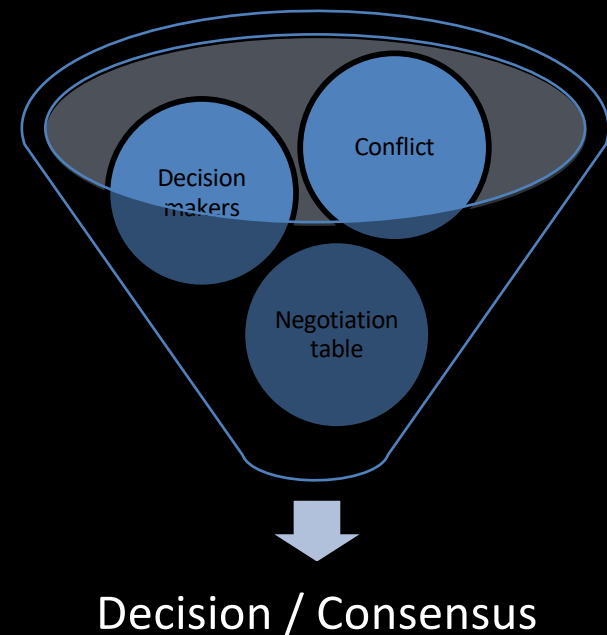
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decision making in water resources and climate change

the decision environment related to climate change and water resources is **participative** (shared) and dynamic, with decision makers representing users, governments and civil society

depending on several factors, such as complexity of object, actors and decision-making stage (“ the table”), the decision process needs **several rounds** of negotiation until consensus

in this same environment, the decision makers negotiate, establish relationships, avoid and influence each other



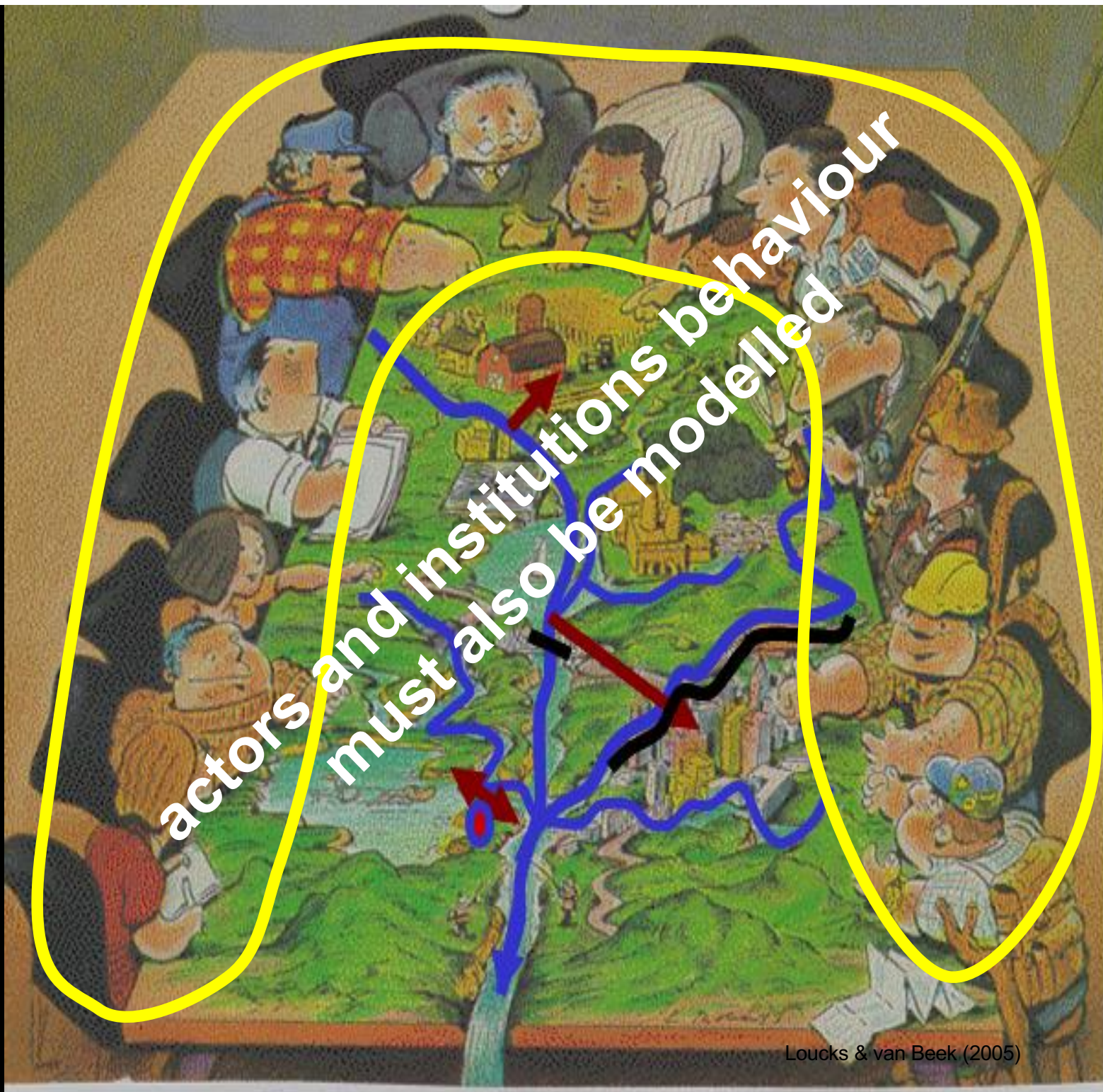
decision making setting



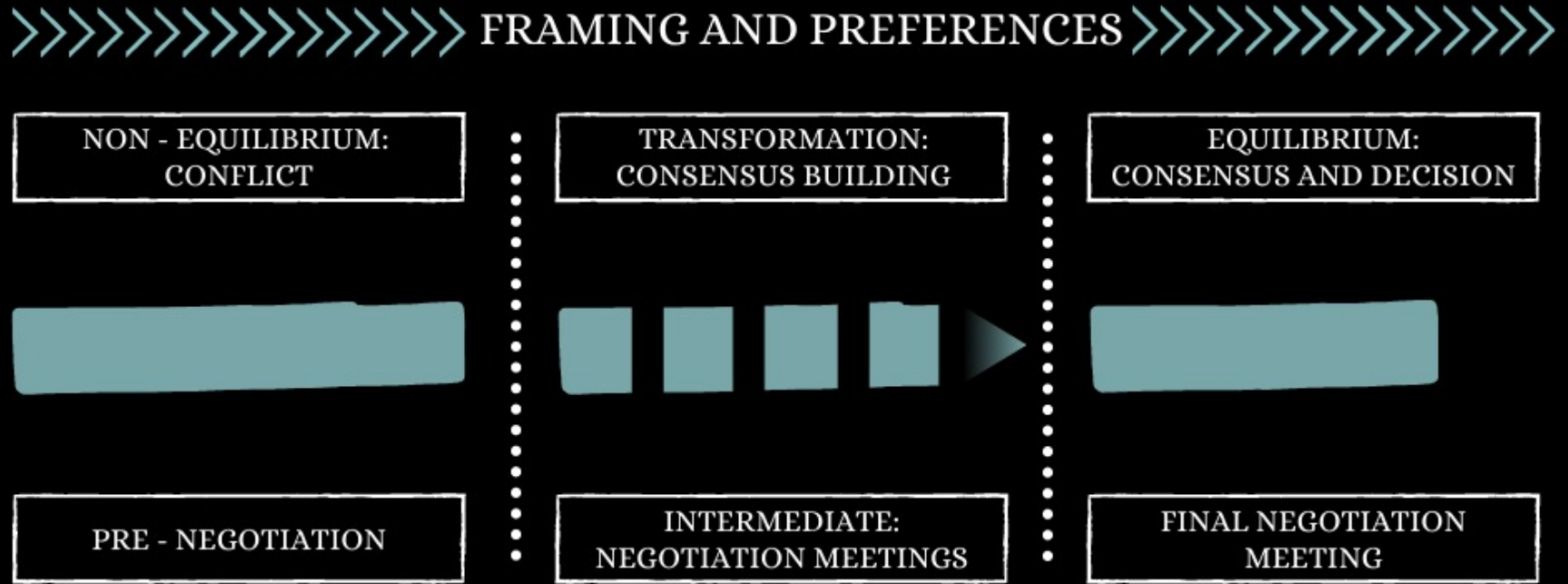
modelling water resources for decision making



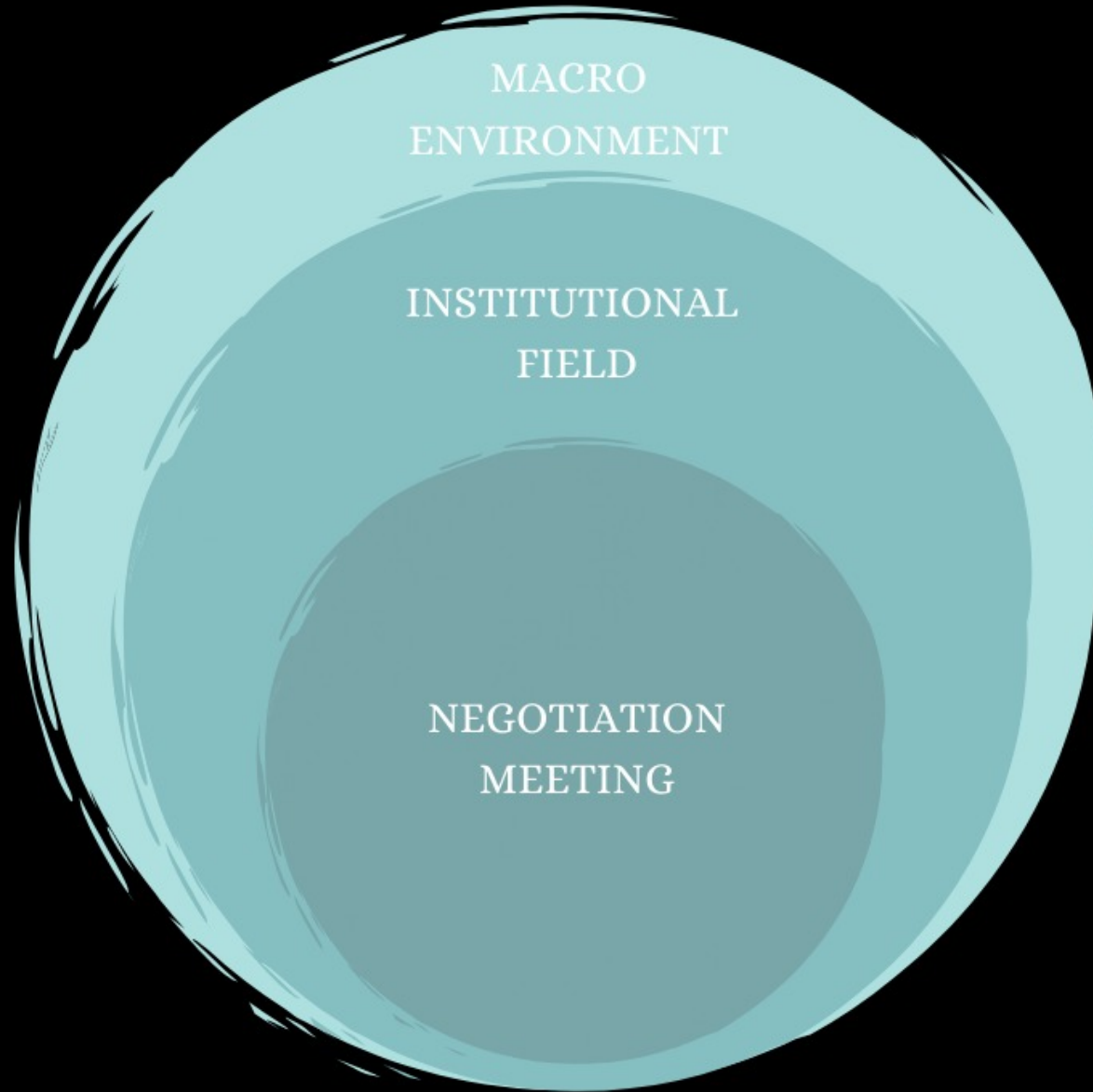
modelling water resources
and decision making



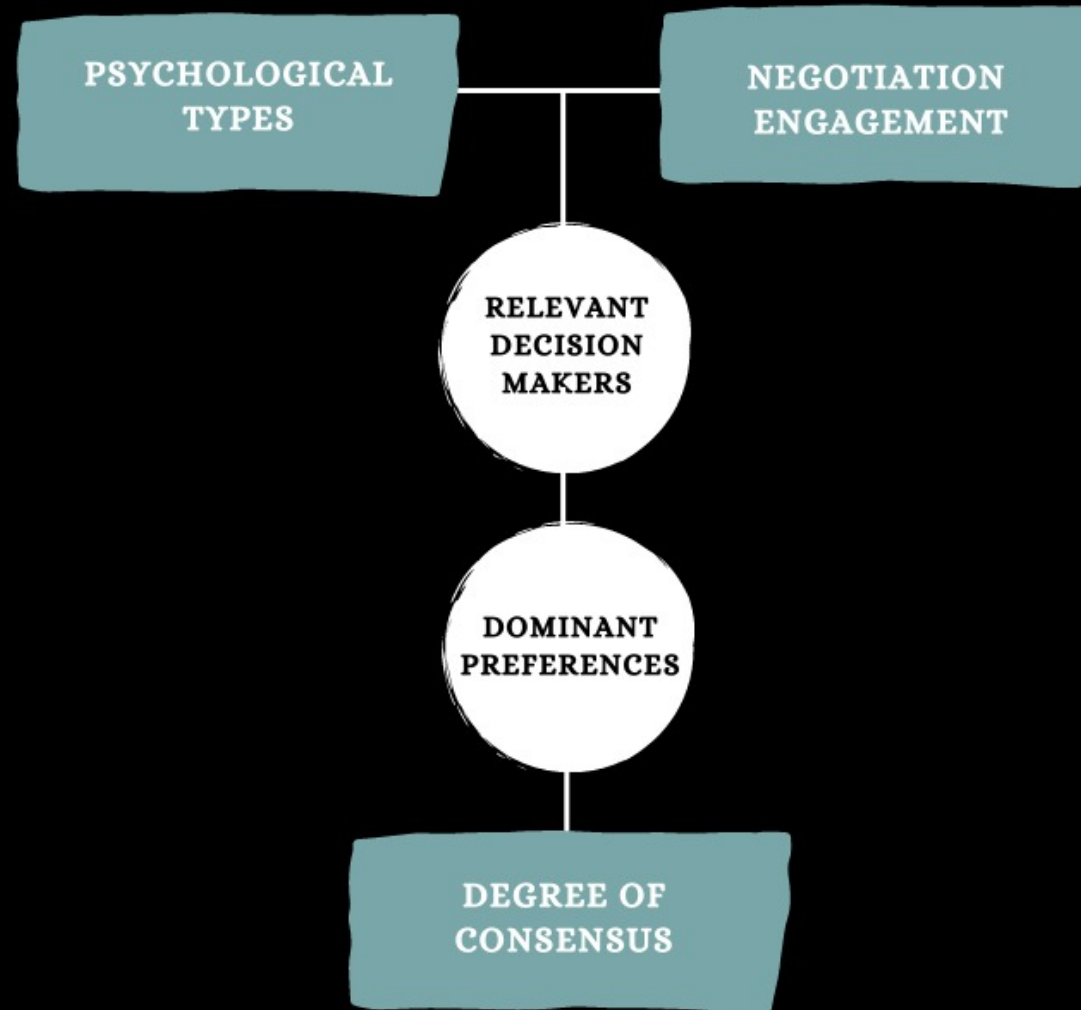
sequential decision processes



Decision spheres

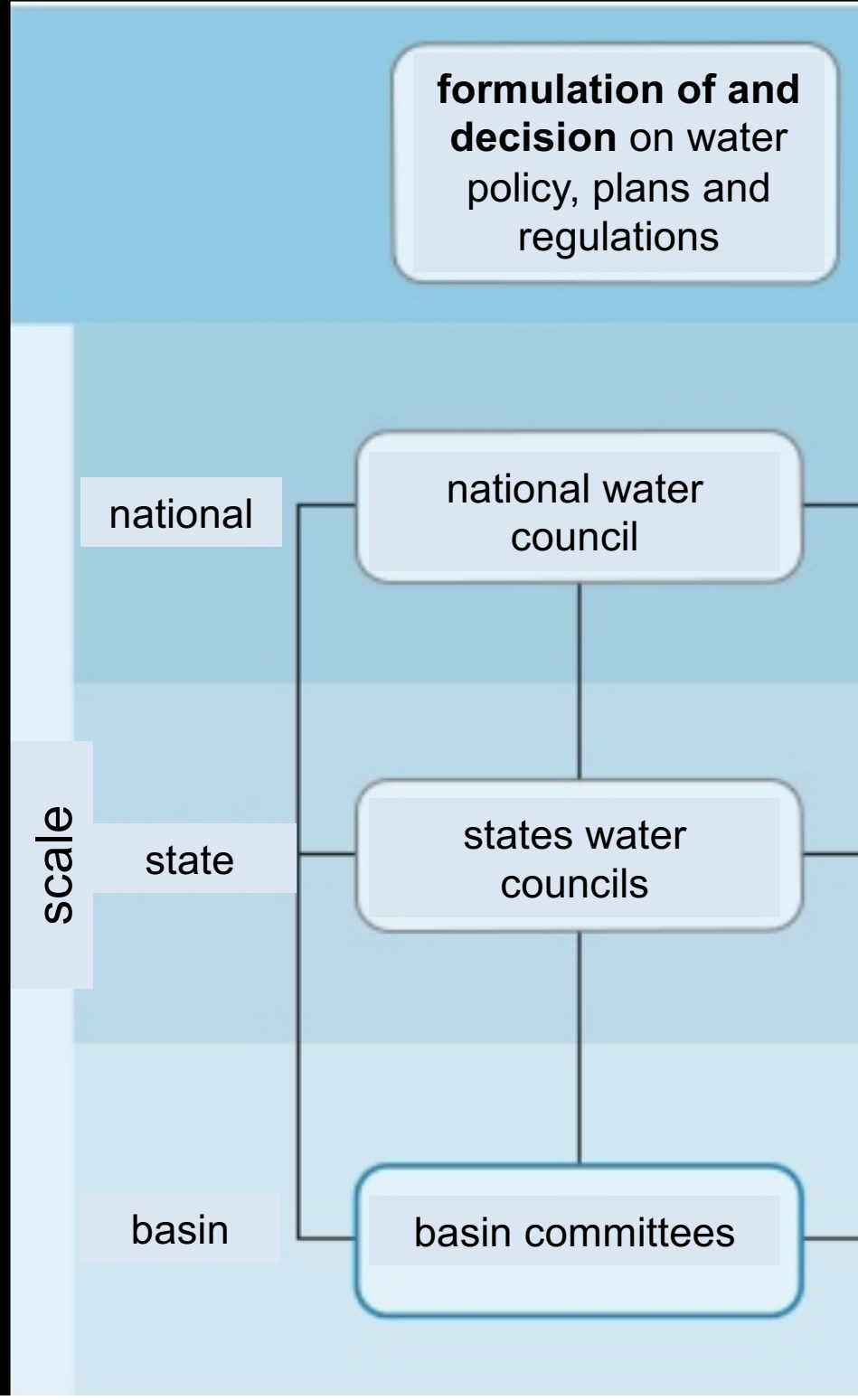


negotiation meetings



Fuzzy logic modelling approach

Brazilian water resources policy and management system decentralised and participative



model validation

inter-state transboundary basin conflict resolution

7 negotiation meetings during 12 months

28 decision makers in each meeting

6 institutions: 2 federal and 2 for each state

psychological types collected for each DM

monitoring DM's negotiation engagement

validation of negotiation outcomes against model results